

HULL MCGUIRE PC

ATTORNEYS

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ib/c

Member,
International Business
Law Consortium

JULIE E. MCGUIRE

EDUCATION:

Carnegie Mellon University
(Graduated first in class)
(B.S., Management Science and Math 1980), Pittsburgh, PA

Duquesne University School of Law
(Graduated first in class)
(J.D., *Magna Cum Laude* 1985), Pittsburgh, PA

PROFESSIONAL LICENSES:

Certified Public Accountant: Pennsylvania
Attorney: U.S. Tax Court; Pennsylvania Bar; D.C. Bar; New York Bar.

PROFESSIONAL EXPERIENCE:

Hull McGuire PC, Vice President & Treasurer
(1992-present)

A lawyer, certified public accountant, and businesswoman, Ms. McGuire serves as Managing Shareholder for Hull McGuire PC, an American corporate law firm boutique active throughout the U.S. and Europe. She has been advising businesses for over 20 years.

Ms. McGuire's focus is primarily on negotiating and executing strategies necessary to further business purposes globally. Ms. McGuire brings to her clients a business perspective as a certified public accountant along with wide-ranging capabilities as a corporate attorney. Having worked as inside counsel to a Fortune 100 corporation early in her career, Ms. McGuire offers clients a keen sensitivity to the relationships between business circumstances and liabilities. As a result, she is able to guide clients through alternative strategies for accomplishing corporate objectives.

Specific experience: Ms. McGuire's practice, which includes a particular strength in tax, focuses primarily on Fortune 500 and mid-sized companies. Her experience includes but is not limited to: negotiating formations of U.S. and foreign joint ventures; acquisitions, divestitures and reorganizations; due diligence; valuation issues; exit strategies, management and control issues; corporate governance; negotiating IP agreements; officer employment contracts; development and implementation of stock option and other performance plans; employment terminations; negotiation of buyouts; achieving client goals through legislative and lobbying projects. Advice includes addressing structural issues in projects. Ms. McGuire's experience also includes significant international experience, e.g., client operations in the UK, Germany, Spain, Italy, the Netherlands, Saudi Arabia, U.A.E., the Philippines, Japan, Brazil, among other jurisdictions. Her experience also includes working through treaty issues.

Representative Clients: Alcoa, Robert Bosch LLC, Eli Lilly and Company

Arbitration: Ms. McGuire has been a member of the Commercial Panel, American Arbitration Association since 1993, and was selected by the Internal Revenue Service to serve on its Tax Shelter Arbitration Panel. Representative non-tax arbitration cases include: (i) serving as neutral in multi-million dollar dispute involving dissolution of service firm; (ii) party-appointed arbitrator in multi-million dollar case involving valuation terms in divestiture dispute between two billion-dollar companies; (iii) neutral in case relating to severance terms in employment dispute.

**PROFESSIONAL
EXPERIENCE
(CONTINUED)**

Alcoa, Pittsburgh, PA
General Tax Attorney (1985-1992)

Ms. McGuire provided transactional tax planning for Alcoa's state, federal and foreign activities, including: recommending structural or procedural changes or structures to optimize the Company's tax position; negotiating formation of U.S. and foreign corporations, partnerships and cost-sharing joint ventures; resolving state and federal tax controversies; implementing company-wide COBRA procedures; providing cafeteria, welfare and compensation plan advice; working to change law through regulatory and legislative efforts.

S.R. Snodgrass & Company, CPA's, Beaver Falls, PA
Banking Division (1980-1982)

Responsibilities included audit planning and supervision of five to eight auditors; discussing audit results with senior management; preparing management reports and audit opinions; presentation of audit to Board of Directors.

**PROFESSIONAL
MEMBERSHIPS:**

Member, D.C. Bar Association, Allegheny County Bar Association (Member, Taxation Committee; Finance Committee, 2002-2004), Allegheny Tax Society (Program Chairperson, 1994-1995), American Arbitration Association (Neutral, Commercial Panel); International Business Law Consortium (Salzburg, Austria); International Bar Association; former member, FSC/DISC Tax Association.

PUBLICATIONS:

Legal Aspects of Doing Business in North America, Center for International Legal Studies (Yorkhill Law Publishing), June 2006 (with T. Welshonce)

New IRS Disclosure Requirements Carry Serious Penalties, The Federal Lawyer, March/April 2005, at 22 (with T. Welshonce).

Tax Shelters: New IRS Disclosure Requirements Carry Serious Penalties, Accounting and Financial Planning for Law Firms (American Lawyer Media), February 2005 (with T. Welshonce).

Implementing The Sarbanes-Oxley Act, California Bar Journal, June 2003, at 10 (with B. Kahle).

Final Rules Adopted to Implement Title II of Sarbanes-Oxley Act, The Lawyers Journal, May 30, 2003, at 10 (with B. Kahle).

WTO Rules U.S. in Violation of EU Trade Agreements; Appeals Filed, The Legal Intelligencer, Feb. 22, 2000, at 11.

United States Violates Trade Agreements; Appeals Filed, Int'l Business Law Consortium Newsletter (www.iblc.com), February 2000.

U.S. Foreign Sales Corporation (FSC) Challenged by European Union, Pittsburgh Legal J., Nov. 16, 1998, at 1; 22 Pa. L. Wkly. 228, Feb. 15, 1999.

PRESENTATIONS:

European Union – General and Tax Update, Allegheny Tax Society (January 21, 2007, Pittsburgh, PA)(with L. Thomas Marchlen, Alcoa).

Choice of Business Entity in Pennsylvania, National Business Institute, (May 12, 1999, Pittsburgh, PA) (Co-Presenter, Limited Liability Companies and S Corporations).

Choice of Entity in Doing Business Internationally, Int'l Business Law Consortium, (September 18, 1999, Salzburg, Austria) (Co-Panelist, Choice of Entity in the United States).

OTHER:

Citizens Care, Inc. (Board of Directors, 2007 – present); International Poetry Forum (Board of Associates, 2006 – present) Pittsburgh Airport Area Chamber of Commerce (Board of Directors, 1994-1997) (World Trade Development Committee, 1992-1997; Chairperson, 1994-1997); Volunteer, IRS VITA program (1986-1994); *Who's Who in American Law*; *International Who's Who of Women*; *Who's Who in the World*.